

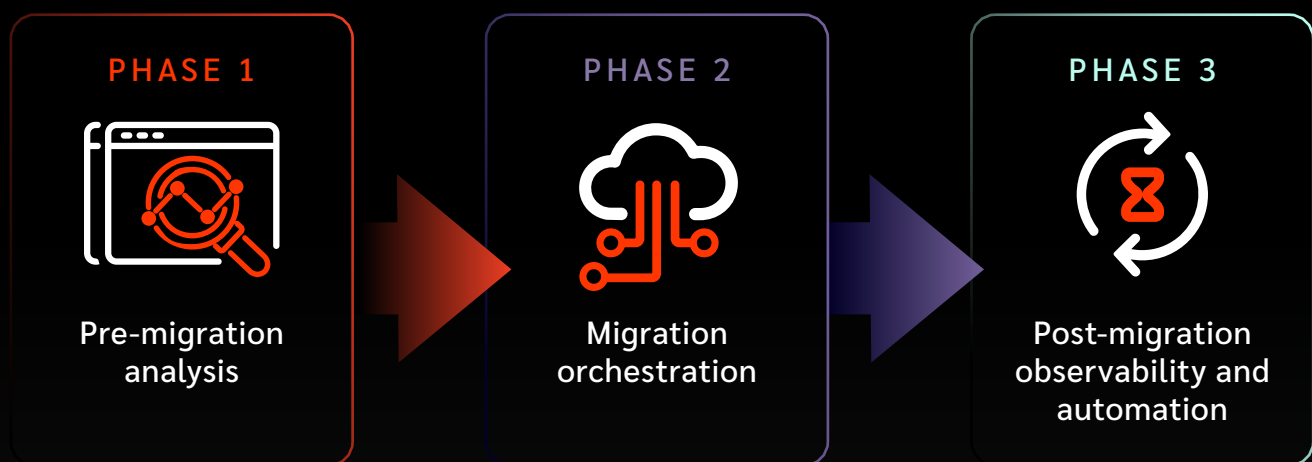


readyworks®

VirtualReady

Empowering Your VMware-to-Nutanix Transition
with Precision, Efficiency, and Control

VirtualReady is designed to simplify and optimize your shift from VMware to Nutanix, delivering value through three distinct phases:



By unifying disparate data sources from VMware, Nutanix, and other systems of record, VirtualReady delivers reporting, analytics, and automation tailored specifically to your VMware-to-Nutanix transition, sidestepping the inefficiencies of scattered tools and fragmented visibility that plague disjointed, manual approaches. Unlike broad monitoring solutions which, by necessity, include extensive complexity for generalized use cases, VirtualReady focuses on the Nutanix-VMware ecosystem to prioritize deep vertical integration, flexible configurations, and affordability, ensuring you invest only in what's essential, without the overhead of unused features and complexity.



PRE-MIGRATION ANALYSIS

VirtualReady aggregates and enriches data from across your hybrid virtualization estate, including VMware, ServiceNow, Nutanix, and other systems of record such as endpoint, application, and storage management systems. This creates a single, accurate view enabling informed decisions on what to migrate, retain, or refactor. This results in a precisely sized Nutanix environment that matches your current and future needs, eliminating guesswork and excess.

Features:

- Aggregation of virtualization data from vCenter, RVTools, and Nutanix Collector.
- Enrichment of these views with application, user, database, storage, and business context from ServiceNow and other systems of record.
- Automated stakeholder outreach to gather hard-to-locate information such as application owner names, maintenance windows, and dependency information.
- Analytics focused on identifying what can migrate now, what should migrate later, and what will require further evaluation.
- Dependency mapping to ensure connected workloads migrate together.
- Risk identification to identify and avoid post-migration issues.
- Optional AI Insight capability, which can be turned on or off depending upon your organization's policies.

Benefits:

- **Capex Savings:** Real-time data analysis prevents over-provisioning by identifying optimal resource requirements, allowing you to make confident, cost-effective purchasing decisions and avoid unnecessary investments in hardware or software capacity.
- **Opex Reduction:** Automation of data aggregation and stakeholder engagement eliminates the need for manual data-gathering sessions and iterative email exchanges, thereby reducing labor efforts and consulting fees, accelerating the planning phase, and minimizing long-term analysis costs.
- **Security and Compliance Benefits:** During pre-migration analysis and planning, the platform's unified visibility across virtualization, infrastructure, and applications enables early detection of hidden vulnerabilities. —such as These include misconfigurations or outdated patches,—and dependencies that could lead to security gaps or compliance violations. This facilitates secure asset mapping, proactive risk mitigation, and alignment with regulatory requirements across the entire virtualization estate.



MIGRATION ORCHESTRATION

Once your analysis is complete, VirtualReady shifts to execution mode by modeling migration wave plans, spotting potential bottlenecks, mapping dependencies, and identifying risks. It then automates critical tasks such as wave scheduling, stakeholder notifications, downtime coordination, and technical migration steps, ensuring a smooth, scalable process that maintains performance and resource efficiency throughout.

Features:

- Organization of virtual machines into scheduled migration waves based upon real-time readiness data.
- Automation of migration logistics including end-user communications, scheduling, stakeholder approvals, and rescheduling.
- Automation of ticket creation and change management notification to support the migration.
- Automation of technical intricacies such as Move appliance selection, Move configuration, migration execution, and success verification.
- Comprehensive migration status reporting for project managers, engineers, and executives.

Benefits:

- **Capex Savings:** Advanced modeling optimizes target configurations, reducing the need for buffer resources or contingency hardware and enabling smarter, leaner investments in your Nutanix setup.
- **Opex Reduction:** Automation and orchestration of program execution cuts project timelines, labor hours, and error-related rework, while minimizing downtime to avoid productivity losses and operational disruptions.
- **Security and Compliance Benefits:** Proactive risk identification and dependency mapping prevent downtime, business disruptions, and data loss during migrations, safeguarding sensitive information and maintaining operational continuity; automated safeguards enforce robust security protocols, ensure seamless compliance through uninterrupted processes, and generate audit-ready documentation to minimize regulatory risks associated with breaches or non-compliance events.



POST-MIGRATION OBSERVABILITY AND AUTOMATION

After migration, VirtualReady serves as your ongoing unified platform for hybrid environments. It provides real-time monitoring of performance, capacity, and system health, along with actionable insights, predictive alerts, and automation for tasks such as resource optimization and issue resolution. These features are available through configurable, rules-based methods and can be optionally enhanced with integrated AI, which may be enabled or disabled according to organizational AI policies.

This unified approach extends across VMware remnants, Nutanix, and your broader IT Operations Management (ITOM) ecosystem.

Features:

- Customizable dashboards for real-time metrics visualization, including CPU usage, memory allocation, storage capacity, network throughput, and system health, with role-based views and export options.
- Predictive alerting and anomaly detection with threshold-based and optional AI-driven notifications which can be disabled/enabled per AI policy.
- Automated resource optimization workflows, including dynamic reallocation, VM resizing, and load balancing via APIs
- Compliance reporting and audit tools, featuring automated reports, encryption support, role-based access controls, and exportable audit trails.
- Heartbeat monitoring and health checks for periodic verification of service availability across the ITOM ecosystem.

Benefits:

- **Capex Savings:** By consolidating observability into one platform, it eliminates the need for multiple specialized tools, reducing licensing and infrastructure expenditures while supporting scalable growth without redundant purchases
- **Opex Reduction:** Automation streamlines maintenance, troubleshooting, and decision-making, lowering staff training needs, reactive support costs, and downtime expenses through proactive management.
- **Security and Compliance Benefits:** Continuous, real-time monitoring with anomaly detection enhances threat response and policy enforcement, while audit trails and automated reporting simplify compliance maintenance across diverse systems.
- **Agentic AI Readiness:** As agentic AI technologies continue to evolve, ReadyWorks delivers the essential data fabric and workflow orchestration layer to enable successful implementation and integration of autonomous AI agents.



Why Choose **ReadyWorks**

ReadyWorks stands out as the premier partner for organizations navigating VMware-to-Nutanix migrations and hybrid virtualization challenges, offering VirtualReady as a purpose-built, cost-effective alternative to broad-spectrum tools. Major differentiators include:

Targeted Expertise and Focus: Unlike generalized observability platforms, ReadyWorks delivers deep vertical integration specifically for the Nutanix-VMware ecosystem, eliminating unnecessary complexity and ensuring precise, efficient solutions without requiring extensive scripting or customization.

Significant Cost Savings: Prioritizing affordability, ReadyWorks delivers superior Capex & Opex ROI compared to more expensive, generalized observability solutions which must be customized to work in the Nutanix-VMware ecosystem.

Enterprise Grade Flexibility: With configurable setups tailored to your unique workflows, data sources, and policies (including optional AI), ReadyWorks provides flexibility for rapid implementation and ongoing optimization.

Enhanced Security and Compliance: Proactive risk management, dependency mapping, and continuous monitoring prevent data loss, disruptions, and breaches, while automated safeguards and audit-ready reporting ensure seamless regulatory adherence in hybrid environments.

Future-Proof Innovation: ReadyWorks prepares your infrastructure for emerging technologies like Agentic AI through a robust data fabric and workflow layer, empowering long-term scalability, observability, and automation, all backed by proven outcomes in real-world migrations.

Decades of Infrastructure Migration Experience: Founded by industry veterans with decades of expertise in technology strategy, IT operations, and complex infrastructure migrations, ReadyWorks integrates this proven expertise directly into the VirtualReady platform. This enables organizations to capitalize on validated methodologies, industry best practices, and sophisticated automation, ensuring dependable and streamlined transitions.