



VirtualReady

**Unified observability and intelligent automation
for virtual infrastructure.**

EXECUTIVE SUMMARY

VirtualReady gives you a centralized view of your virtual estate across VMware, Nutanix, and cloud hypervisors. AI powered analytics coupled with Intelligent automation enables everyday operations, and migration cutovers with lower costs and risks.

COMPANY CONTEXT

ReadyWorks is an observability and automation platform for hybrid infrastructure. It connects to all your enterprise virtualization systems, aggregates and normalizes data between them, and applies AI powered analytics to guide actions. Intelligent orchestration and automation execute governed workflows with approvals, logging, and audit trails.

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THE CHALLENGE

- Cost overruns and unstable operations stem from fragmented tools and stale CMDB data creating blind spots across clusters, hosts, and workloads.
- Limited visibility increases risk during upgrades, maintenance windows, and cutovers.
- Capacity and license planning is reactive or guesswork, which leads to poor provisioning and surprise spending.



THE SOLUTION

1. **Unified observability:** One source of truth across VMware, Nutanix, and cloud, with topology tied to applications and business services.
2. **AI powered insights:** Data cleansing, scoring, and dependency mapping that provide an accurate understanding of your estate.
3. **Intelligent automation:** Policy driven scheduling, tickets, communications, and governed runbooks for low-risk execution.
4. **Governance and assurance:** Approvals, RBAC, dashboards, and exportable audit trails that enable more autonomous operations.



KEY CAPABILITIES

- Connectors for vCenter, RVTools, Nutanix Collector and Prism, ServiceNow, and major clouds.
- Normalization and scoring to identify quick wins and high-risk workloads.
- Application and infrastructure dependency mapping to provide a wholistic view of your estate
- Workflow orchestration includes wave modeling, change freeze rules, and business constraints.
- Automated stakeholder communications, scheduling, and approvals are integrated with ITSM.
- Role based dashboards, health and capacity views, and predictive alerts.
- Security and compliance with RBAC, encryption support, and detailed audit logs.

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USE CASES

1. **Continuous virtual infrastructure observability:** Correlate health and performance to business impact to reduce noise and speed triage.
2. **Capacity and license optimization:** Right size clusters and reclaim capacity to control spend.
3. **Upgrade and maintenance orchestration:** Plan windows, run prechecks, coordinate tasks, and record outcomes with audit evidence.
4. **Program scale migrations and right sizing:** Model business aligned waves and execute governed cutovers with fewer rollbacks.
5. **Post change verification:** Confirm success with automated checks and dashboards for leaders and engineers.



OUTCOMES

- Shorter timelines from plan to change or cutover, with fewer manual handoffs.
- Lower program and platform spend through right sizing, reclamation, and reduced rework.
- Fewer P1 incidents due to better readiness, dependency awareness, and verification.
- Higher confidence across stakeholders with live dashboards and exportable audit trails.



WHY READYWORKS

- Reduce capex and opex costs by 30% while reducing risks
- One platform that combines unified observability with intelligent automation for hybrid infrastructure.

Start with the ReadyWorks VM Accelerator free instant 45-day trial to get insights to your Virtual estate then upgrade to VirtualReady when you are ready to take action