

# STORAGE OBSERVABILITY

MITIGATING COMPLIANCE RISKS. OPTIMIZING CAPEX. REDUCING OPEX.

## EXECUTIVE SUMMARY

In enterprise IT environments, managing storage across on-premises and hybrid cloud systems is critical to business success, yet it poses significant challenges in compliance, cost control, and operational efficiency.

ReadyWorks' storage observability platform delivers centralized visibility, actionable insights, and automated workflows to address these challenges. By integrating with all your multi-vendor storage environments, ReadyWorks mitigates compliance risks, optimizes capital expenditures (CAPEX) through precise forecasting, and reduces operational expenditures (OPEX) via automation.

**This solution delivers measurable ROI, ensuring regulatory adherence, and aligning storage management with enterprise goals.**



## THE CHALLENGE

- **Compliance Risks:** Shadow IT, unmonitored systems, and end-of-life (EoL) devices risk data breaches and fines.
- **CAPEX Inefficiencies:** Inaccurate forecasting leads to overprovisioning, wasting 20–30% of storage budgets.
- **OPEX Overheads:** With storage management consuming over 30% of IT budgets, eliminating manual processes for provisioning, capacity management, and compliance tasks is essential.

ReadyWorks addresses these challenges with a comprehensive observability platform tailored for enterprise storage management.

# READYWORKS SOLUTION OVERVIEW

ReadyWorks integrates with on-premises and hybrid cloud storage systems to provide:

- **Centralized Visibility:** A unified view of storage performance, usage, and compliance across multi-vendor environments.
- **Automated Workflows:** Pre-built templates for provisioning, capacity management, and compliance tasks.
- **Detailed Reporting:** Analytics for forecasting, cost optimization, and audit readiness.

This platform enhances storage management for key initiatives, delivering compliance assurance, CAPEX optimization, and OPEX reduction.



**ReadyWorks drives value across the following enterprise storage initiatives:**

## 1. Compliance and Security Risk Mitigation

**Challenge:** Unmonitored systems and EoL devices risk breaches and fines for GDPR, HIPAA, and DORA. Manual compliance processes increase costs and errors.

**Solution:** ReadyWorks flags vulnerabilities (e.g., EoL devices) and automates resolution. Audit-ready reports streamline compliance with ISO/IEC 27001, 19770-1, NIST SP 800-53, and others.

**Value Proposition:**

- **Risk/Fines Avoidance:** Prevents breaches and fines, saving \$1M–\$5M per incident.
- **OPEX Reduction:** Automates compliance tasks, saving \$500K annually in labor.

## 2. Hybrid/Multi-Cloud Storage Management

**Challenge:** Managing storage across on-premises and cloud environments risks cost overruns and compliance violations.

**Solution:** ReadyWorks optimizes workload placement and automates scaling.

**Value Proposition:**

- **Risk/Fines Avoidance:** Prevents breaches and fines, saving \$1M–\$5M per incident.
- **OPEX Reduction:** Automates compliance tasks, saving \$500K annually in labor.

## 2. Data Growth and Capacity Planning

**Challenge:** Inaccurate forecasting leads to over-purchasing hardware or performance issues.

**Solution:** ReadyWorks' analytics enable precise forecasting, while automation prevents capacity-related disruptions.

**Value Proposition:**

- **CAPEX Optimization:** Avoids unnecessary hardware purchases.
- **Risk/Fines Avoidance:** Ensures compliant data management for audits.



## WHY READYWORKS

- **Vendor-Neutral Integration:** Works with on-premises, hybrid, and multi-cloud environments.
- **Audit-Ready Compliance:** Simplifies regulatory adherence with centralized reporting.
- **Proven ROI:** Optimizes CAPEX, reduces OPEX, and mitigate compliance risk with measurable savings.

## NEXT STEPS

Learn More: [readyworks.com/storageready](https://readyworks.com/storageready)

Book a Walkthrough: [readyworks.com/demo](https://readyworks.com/demo)

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